



**Tom Fisher**

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**Education**

- Bachelor of Arts Degree (BA), Emphasis on International Relations

**Core Competencies**

- Global Business & Technology Leadership
- Design Products / Services
- Strategic Vision / Execution
- IT Modernization / Transformation
- Investment Banking
- Corporate Culture Change
- Technology Infrastructure
- Governance and Project Management
- IPO's / M&A Due Diligence / Integrations
- Team Transformation / Change Management
- P&L Management
- Operations Management
- Outsourcing
- High Performance Teams

**Professional Associations / Speaking Engagements**

- Forbes Technology Council Member and Contributor
- Rambus Board, Compensation, Governance, Corporate Development Committee
- Board of Advisors for University of North Carolina - Charlotte, School of Data Science including as Guest lecturer - UNC Charlotte School of Data Science
- Multiple Oracle Open World Presentations – Cloud Track
- Keynote speaker and panelist on Cloud at Goldman Sachs, Pacific Crest, Financial Conferences

**IT APPLICATION / CLOUD STRATEGY • THOUGHT LEADERSHIP / CUTTING EDGE TECHNOLOGY**

Tom is a strategic, mission-driven, collaborative leader spearheading business and engineering-centric IT roadmaps for global enterprise growth strategies; identifies and accelerates measures that strengthen performance with sustained multi-million dollar operational results. He is known for implementing state-of-the-art technology-based solutions in the Cloud, across the Internet, eCommerce, Software as a Service (SaaS) and other High Technology sectors. Tom possesses a unique combination of technical expertise and leadership skills used to successfully implement world-class, progressive Technology and IT strategies managing high-performance teams, leading turnaround efforts and strengthening financial results. He has an entrepreneurial leadership style that thrives in dynamically changing and challenging environments requiring focused decision making. He possesses strong insights into emerging opportunities, trends, issues, and challenges as an industry recognized thought leader.

**RECENT SELECT LEADERSHIP CONTRIBUTIONS**

- Drove developer ecosystem increase by more than 2,000 engineers via SAS Global Hackathon.
- Established SAS Vector Labs leading engineering solutions and advanced technologies in the Cloud.
- Established critical relationships with Microsoft, Amazon and Google as SAS increased its visibility and footprint as a major software provider in the Cloud. Served as Executive sponsor for many of SAS's largest global customers.
- Led containerization and open-source extensions as CTO at MapR. Company was acquired by HPE.
- Increased revenues by 100% globally while raising margin contribution from 43% to 78% at Oracle for Managed Services, simultaneously delivered 90+% margin contribution for Oracle's leading Software as a Service solution.
- Raised margin contribution through automation at SuccessFactors while increasing the subscriber install base by 100% year-over-year. Developed and delivered the application APIs with a Global team.
- Established a governance program for IT investments for both the business and engineering organizations. Awarded US and global patents and instrumental in delivering Amazon's Kindle built with a stacked chip set, running on Qualcomm's global network.

Tom is currently a **Managing Partner, 4523 Group** working with existing leadership teams to guide, advise, and implement technology changes required to improve revenues, reduce costs through standardization and automation, and enable companies to 'pivot' during transformative times. Tom is also **Managing Partner, Four Doors Down Investment, LLC**, an early-stage investment company for selected technology companies. Tom's investments currently include a Venture Studios emphasizing FinTech, open-source technologies, a Semiconductor firm focused on extending capabilities of FPGA, as well as applied Artificial Intelligence and Cybersecurity. Tom is also a **Limited Partner, The Hive, The Fabric**, where he serves as an advisor to two of the first active incubators in Silicon Valley as a 'co-creation' laboratory. He is working with high-tech entrepreneurs across a wide spectrum of software solutions and architectures.

Prior to Tom devoting his attention to consulting and entrepreneurial opportunities, he worked at **SAS Institute, Executive Advisor, Senior Vice President, Business Development** where he served as advisor to Founder, COO and CTO and on the Executive Management Committee. Tom created and delivered Global SAS Vector Labs applied advanced technology, working with startup community, customers and partners in joint development efforts.

As part of Tom's rich background and experience, he held previous positions as **CIO and Senior Vice President of Cloud Services, Oracle, CIO and Vice President of Cloud Computing, SuccessFactors, Vice President, Information Technology, Chief Information Officer (CIO) for CDMA Technologies, Qualcomm, and Vice President, Architecture and Technology Strategy, Acting Chief Technology Officer (CTO), eBay.**